**Rational Persuade-** Request or instruction based on facts and logical argument.

**Consultation-** Guide and assist person in making decision.

**Pressure-** Threats and issues of warning.

**Inspirational Appeals-** Used emotional commitment which motivates a person need and want.

**Personal Appeal-** Seek the assitance based on friendship and loyalty.

**Coalition-** Seek the aid of other people to persuade, support and reason with target.

**Ingratiation-** Using flattery, praise or friendly behaviour prior to making a request.

**Exchange-** Exchange of reward to the task done.

**Legitimacy-** Authority position within the ground of organization rules and regulation.

Nine (9) power of influence tactics and their contigencies